

From Vision to Realization

PARTNERING WITH CLIENTS FOR SUCCESS

Engineers make things work. SFC Engineering Partnership, Inc. (SFC) of Manchester, NH has been making things work for their clients, their business, and their employees for over thirty years. SFC provides civil, structural, fire protection engineering and land surveying services in a small business environment.

“Building consensus is what we do best,” said Principal David Jordan, PE, LLS. “By keeping communication open, involving everyone, and dealing with issues head-on, problems are solved ahead of time.”

The Boulder Hills Elderly Housing Development in Pelham presented several challenges including extensive wetlands and a unique conceptual plan. “The Planning Board received the project very well. We were impressed with SFC’s presentation and would be pleased to see them do more work in town,” said Jeff Gowan, Pelham Town Planner.

Principal and President Nick Cricenti, Jr., PE, embodies SFC’s strong and practical foundations. Whether helping an investor decide to purchase a building or not, or helping a hotel owner bring property up to code, “code reviews are an important part of our business.”

Making things work has brought SFC interesting projects and loyal clients. SFC has engineered and permitted over 1,000 cell phone towers, worked with over 100 campgrounds by bringing them to permit compliance, and designed fire safety systems for covered bridges, race-tracks, and fire stations. The structural department met the challenge by designing a 10 million dollar Adirondack style home on Squam Lake.

SFC is making it work internally too. Some offerings to employees include a rich benefit plan, tuition reimbursement, flextime, lunchtime yoga classes, ski and golf outings, luncheons, monthly raffles, and sports tickets. “Teamwork and fun are important and we need a good balance of both,” said Deborah Fernandez, Principal and Treasurer. Monthly company meetings in-



LEFT TO RIGHT: PARTNERS DAVID JORDAN, GEORGE FREDETTE, DEBORAH FERNANDEZ AND NICK CRICENTI



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clude an open-book financial policy where employees have a chance to ask questions and be more aware of the business issues that affect them. “I love to celebrate success and learn from our challenges, and it is exciting to have everyone involved.”

Involvement extends to the community too. SFC partners and employees participate in a wide range of volunteering opportunities, professional societies, and business groups.

“SFC closes the gap between dreams and reality,” said SFC Principal and Salem Chamber President George Fredette, PE. Establishing a record of success in the engineering field requires more than technical expertise. It demands a history of creatively solving problems while moving clients and projects forward to the future.